

Head- Equity/Commodity

A dynamic candidate with leadership qualities combined with an experience not less than 6 years in Broking industry. Lead a result oriented team and is responsible for managing the company's Profitability and Ensure achievements of overall Targets by generating business and cross sales.

Job Description:

- 1.** Develop and maintain a long-term relationship with the customer to maintain a high level of retention of the existing customer and generate business
- 2.** Develop and implement appropriate programs to support and drive equities trading in order to optimize revenue generation
- 3.** To maintain a synergetic relationship with Team members, by supporting their efforts to enhance business
- 4.** Should have worked at senior level with reputed broking firms, have managed equity branches and met revenue targets.
- 5.** Contribute insight on market outlook to the team in undertaking equities trading activities.
- 6.** Generating, tracking and achievement brokerage revenue targets.
- 7.** Interpersonal skills to create and maintain relevant business networks; and to effectively communicate with and manage customer expectations .
- 8.** Technical skills to effectively perform equities trading and sales activities/tasks in a manner that consistently achieves high quality standards or benchmarks.

Company: BrainEx Wealth management Services Pvt.Ltd**Designation: Head –Equity/Commodity****Total Experience : Minimum 6 Yrs****Qualification: MBA (Finance/ Marketing)****[Apply Online](#)**