

### **Relationship Manager – Equity/commodity**

BrainEx seeks to add Relationship Managers to their wealth management Business Segment with a minimum experience of 3 years. Responsible for HNI and Corporate client acquisition to maintain a long-term relationship and generate business.

#### **Job Description:**

- 1.** Responsible to generate brokerage primarily through advising clients on their equity portfolio for long term investments as well as positional trading ideas in stocks for short / medium term
- 2.** Possesses strong knowledge of Capital market and management, strong sense of personal accountability, problem solving, and creativity, and excellent communication, relationship and organizational skills.
- 3.** Generating, tracking and achievement brokerage revenue targets.
- 4.** Servicing clients through dealing, trade execution, confirmation and updating them on research reports.
- 5.** Advise Clients on Equities/Derivatives/Currency and Commodities market.
- 6.** Responsible for revenue generation in terms of brokerage income, generating new clients through referrals and maintaining client profitability
- 7.** Achieve Business objectives of revenue and product mix.
- 8.** NCFM Certification is (preferably).

**Company: BrainEx Wealth management Services Pvt.Ltd**

**Designation: Relationship Manager –Equity/Commodity**

**Total Experience : Minimum 3 Yrs in financial market**

**Qualification: Graduate or Equivalent**

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