

### **Sales Manager – Real Estate**

The ideal candidate who wishes to expand his or her career in Real Estate combined with substantial exposure of 3years(minimum) into Residential and Commercial property types is preferred.

#### **Job Description:**

- 1.** Candidates who have an experience in Real estate Sales and responsible for achieving Overall Targets.
- 2.** Maintaining and Developing Relationships with Existing Customers In Person And Via Telephone Calls And Emails.
- 3.** Reviewing Your Own Sales Performance, Aiming To Meet Or Exceed Targets-Gaining A Clear Understanding Of Customers' Businesses And Requirements.
- 4.** Well versed in interfacing with clients for suggesting the most viable product range and cultivating relations with them for securing repeat business;
- 5.** Effective And Positive Real Estate Negotiating Skills.
- 6.** Listening To Customer Requirements and Presenting Appropriately To Make A Sale.
- 7.** Target Achiever and responsible for accompanying clients for site visit.

**Company: BrainEx Realty**

**Designation: Manager –Real Estate**

**Total Experience : Minimum 3 Yrs**

**Qualification: Graduate or Equivalent**

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